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AMENDMENTS TO THE CLAIMS

This listing of claims will replace all prior versions, and listings, of claims in the application:

Listing of Claims:

- 1. (Original). A method of differentiating a mammalian bone marrow cell into an endocrine hormone-producing cell, the method comprising the steps of:
 - (A) providing the bone marrow cell;
- (B) first culturing the bone marrow cell in a low-glucose medium comprising DMSO; and
- (C) then culturing the bone marrow cell in a high-glucose medium comprising serum under appropriate conditions and for a sufficient amount of time to promote differentiation of the cell into an endocrine hormone-producing cell.
 - 2. (Original). The method of claim 1, wherein the bone marrow cell is a rodent cell.
 - 3. (Original) The method of claim 2, wherein the rodent cell is a rat cell.
- 4. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces insulin.
- 5. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces glucagon.
- 6. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces somatostatin.
- 7. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces pancreatic polypeptide.

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- 8. (Original). The method of claim 1, wherein the low-glucose medium contains glucose at a concentration of about 5.5 mM.
- 9. (Previously presented). The method of claim 1, wherein the high-glucose medium contains glucose at a concentration of about 25 mM.
- 10. (Previously presented). The method of claim 1, wherein the high-glucose medium comprises DMEM and fetal bovine serum.
- 11. (Previously presented). The method of claim 10, wherein the bone marrow cell is cultured in the high-glucose medium for approximately seven days.
- 12. (Withdrawn). An endocrine hormone-producing cell made according to the method of claim 1.
 - 13. (Withdrawn). A method comprising the steps of:
 - (A) providing a subject having a damaged pancreas; and
 - (B) administering to the subject at least one bone marrow cell.
- 14. (Withdrawn). The method of claim 13, wherein the damaged pancreas has fewer islet cells than a non-damaged pancreas.
 - 15. (Withdrawn). The method of claim 13, wherein the subject is a mammal.
 - 16. (Withdrawn). The method of claim 15, wherein the mammal is a rodent.
- 17. (Withdrawn). The method of claim 13, wherein the subject has hyperglycemia caused by diabetes.
 - 18. (Withdrawn). The method of claim 17, wherein administering to the subject at least

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one bone marrow cell reduces the hyperglycemia in the subject.

- 19. (Withdrawn). The method of claim 17, wherein administering to the subject at least one bone marrow cell increases insulin levels in the subject.
- (Withdrawn). A method for reversing hyperglycemia in a mammal having diabetes, the method comprising the steps of:
 - (A) providing a mammal having hyperglycemia incident to diabetes;
- administering to the mammal a dose of endocrine hormone-producing (B) cells sufficient to reduce the hyperglycemia in the mammal, the hormone-producing cells being made according to a method comprising the steps of:

first culturing bone marrow cells in a low-glucose medium comprising DMSO; and

then culturing the bone marrow cells in a high-glucose medium comprising serum under appropriate conditions and for a sufficient amount of time to promote differentiation of the cells into endocrine hormone-producing cells.

- (Withdrawn). The method of claim 20, wherein the bone marrow cells are derived from a mammal.
 - 22. (Withdrawn). The method of claim 21, wherein the mammal is a rat.
 - (Withdrawn). The method of claim 21, wherein the mammal is a human being.
- 24. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce insulin.
- 25. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce glucagon.

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- 26. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce somatostatin.
- 27. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce pancreatic polypeptide.